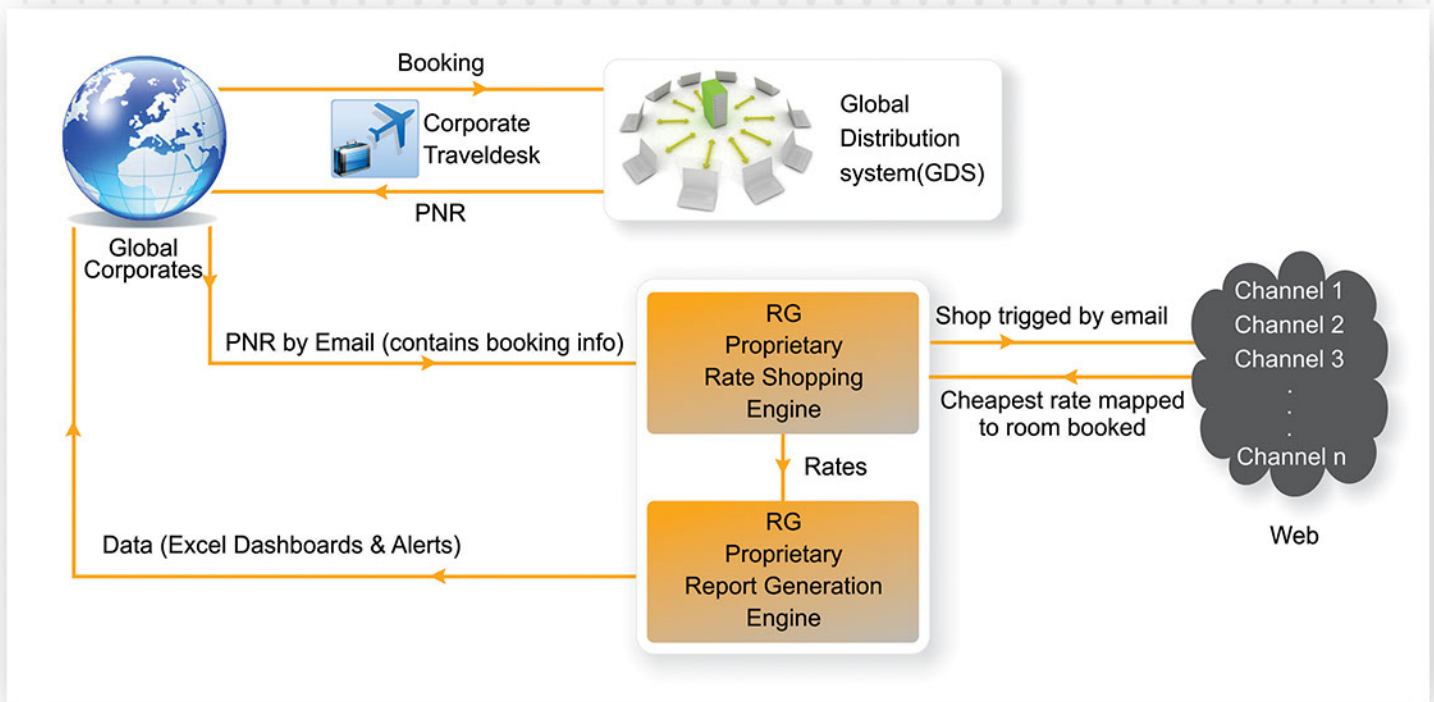


PriceGain

Rate Intelligence Solution for Corporate Travel Buyers



Helping Travel Managers optimize their corporate travel spend

PriceGain-Audit is a powerful rate intelligence solution for all those companies that are spending a significant amount on travel expenditure for their employees domestically, regionally or worldwide.

➔ Today's Challenges

Corporate Traveler

- Voices opinion when restricted by property choice within the corporate travel policy and hotel program
- When booking the hotel, often finds cheaper rates than the negotiated rate at the same or similar property
- Is looking for choice, comfort and good service whilst travelling on company business

Travel Procurement

- Soaring travel costs
- Lack of transparency of negotiated rates (hotel program) to benchmark against best rates available through the year
- Hard to show clear savings to management on an ongoing basis as a result of the contracted rates
- Difficult to audit the quality of the properties within the hotel program year on year, in order to aid the RFP process
- Not very easy to identify new or alternate properties available that may meet the selection criteria with better rates to offer

PriceGain-Audit provides accurate and timely reports on a real time basis to compare and audit all corporate hotel bookings vis-à-vis the best rates available in the market for the same offerings.

➔ How it works

Intelligence that aids the Hotel Program RFP process

Taking different criteria into consideration such as location, number of rooms, room types, star rating, amenities, historical and future rates AND business traveler reviews and ratings, PriceGain-Audit helps travel procurement professionals identify a better comp-set of hotel properties to aid the RFP process itself.

Benchmarking for the successful hotel program

PriceGain-Audit makes corporate travel managers better informed by making available future BAR rates (365 days or more), of all hotels in their program. PriceGain-Audit also makes available the same data as above for their competitors as well so that corporate travel managers are better armed for the best rates that can be negotiated.

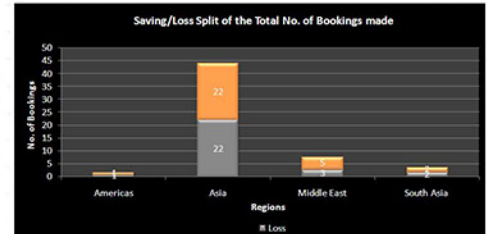
Ongoing rate intelligence – getting the most out of your hotel program

PriceGain-Audit provides ongoing powerful access to Loss (lower rates available than their negotiated rates) or Saving (negotiated rates lower than any available online rate) reports on hotel spend week on week, month on month and quarter on quarter against market rates.

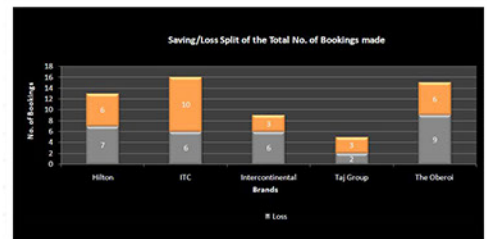
By integrating with your existing corporate booking systems (GDS / TMS), PriceGain-Audit is also able to do a trigger based Loss / Saving scan every time a booking is made for the business traveler by the designated travel team.

➔ Sample Reports

BY REGION



BY BRAND



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